



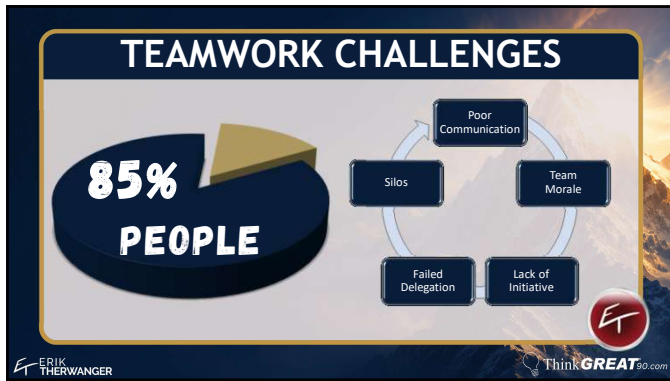
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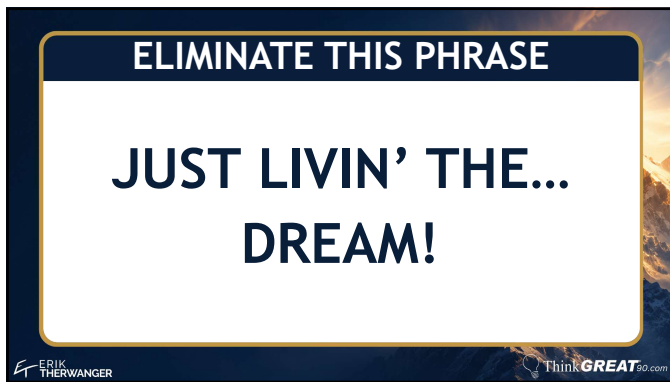
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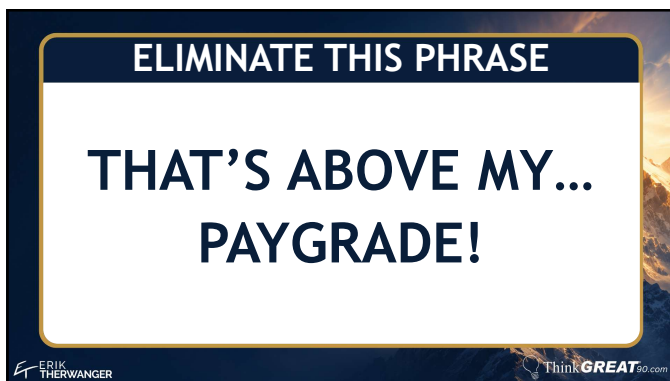
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ELIMINATE THIS PHRASE

**IT'S MY WAY...
OR THE HIGHWAY!**

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ELIMINATE THIS PHRASE

**GOT A CASE OF THE...
MONDAYS!**

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DISENGAGED TEAM MEMBERS

72% Not Engaged - Sleepwalking

18% Actively undermine their co-workers

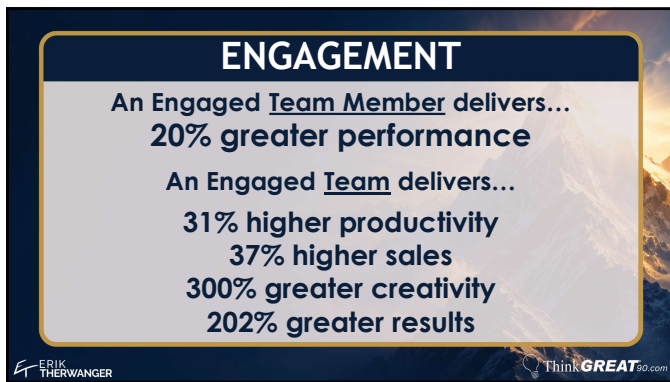
1 in 4 Actively seeking a new job

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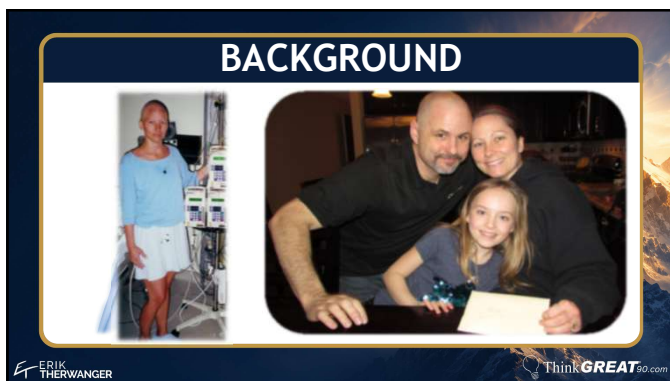
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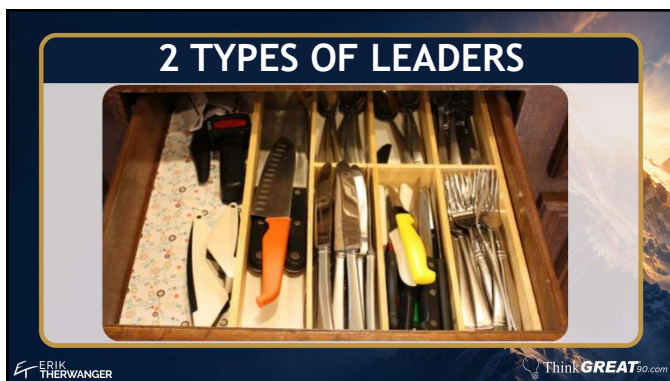
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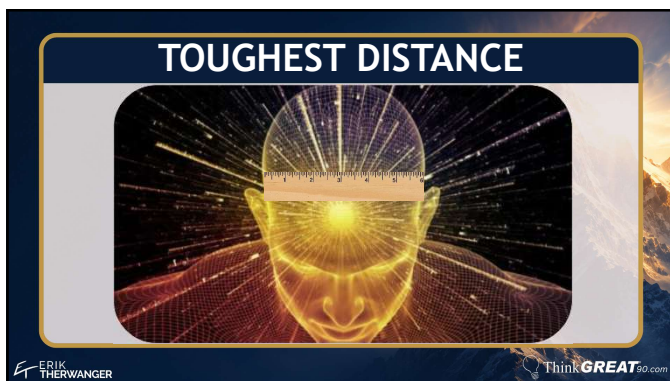
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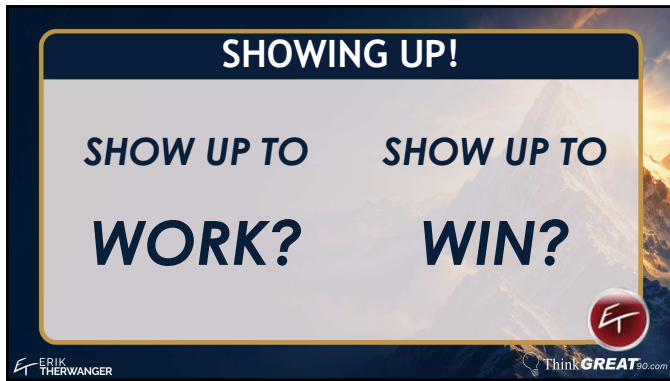
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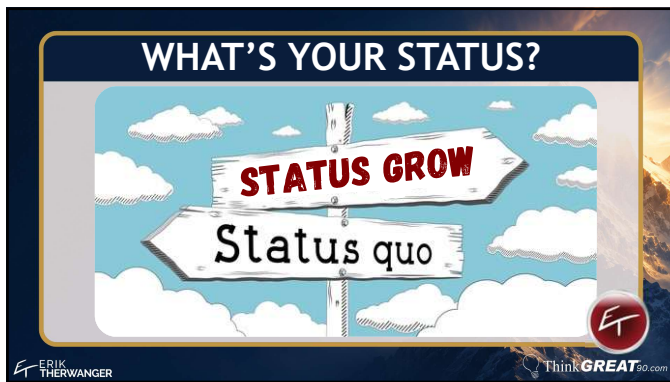
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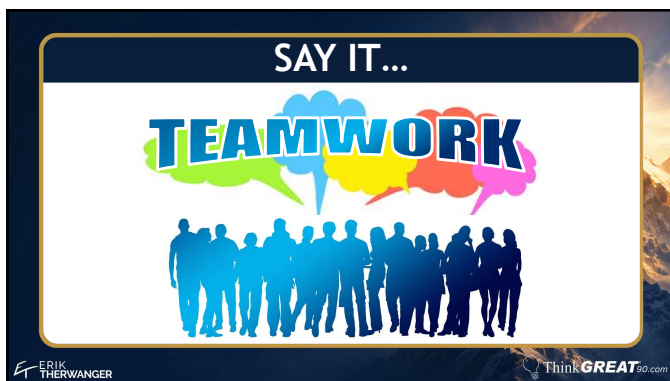
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GROUP VS. TEAM

 Acts as <u>individuals</u> Focuses on <u>personal objectives</u> Performs in the <u>moment</u>	 Acts as <u>a cohesive unit</u> Focuses on <u>common objectives</u> Performs for the <u>future</u>
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GROUP VS. TEAM



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LEADERSHIP DEFINITION

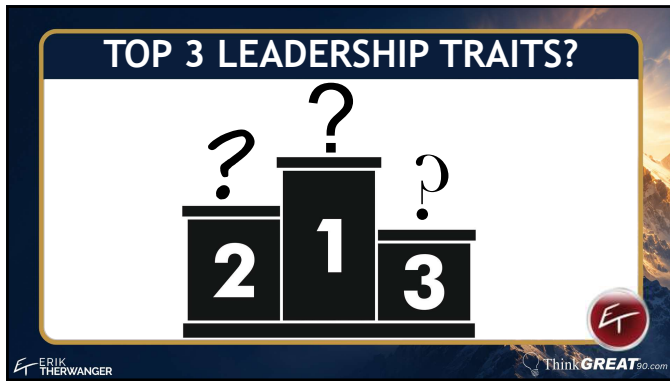
What does it mean to be a leader here?

Think **GREAT** Leader:

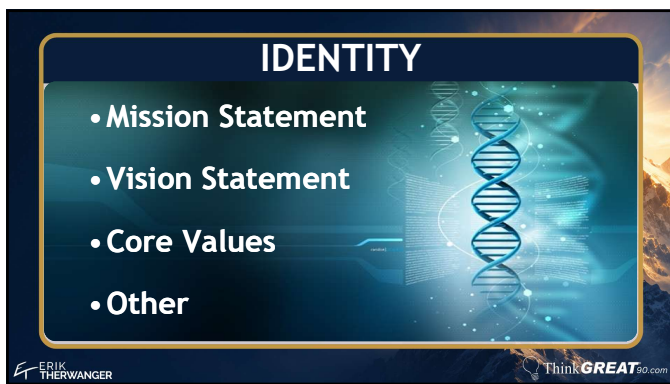
A person who clearly outlines a specified destination and guides people there by course-correcting and adhering to the greater purpose behind the goals necessary for success.

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CHANGE	ENHANCE
Feelings about the word CHANGE • High levels of uncertainty • Fear of the unknown • Things are different • Loss of control • Creates more work • Increases stress • Lack of trust	Feelings about the word ENHANCE • Become greater • Advancement made • Increasing • Better • Strengthening • Innovation • Enlightenment

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CREATE AN IMPACT!

CHANGE NOTHING	ENHANCE EVERYTHING
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BODY LANGUAGE



Does an eyeroll send a message?

Can a sigh send a message?

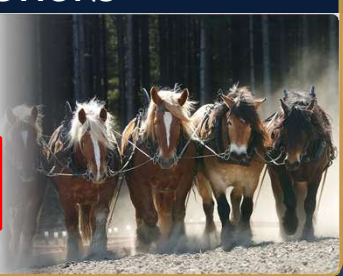
**Be aware of
non-verbal messages!**

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ACTIONS

- 1 Work Horse = 8,000 lbs.
- 2 Work Horses = 24,000 lbs.
- 2 Work Horses Trained Together = 32,000 lbs.
- **1 + 1 = 4**



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GREAT LEADERS



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GREAT LEADERS

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- ✓ Go into the challenge
- ✓ Stay true to their vision
- ✓ They...



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[illegible][illegible][illegible]

#1 KEY TO RETENTION?

The **COST** to show appreciation?

\$0 Zero, Zip, Zilch

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#1 KEY TO RETENTION?

The **RETURN** on appreciation!

PRICELESS

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DYNAMIC COMMUNICATION

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DYNAMIC COMMUNICATION

The Elements of Dynamic Communication

B.E.C.

Believe **E**ncourage **C**hallenge

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LEADERSHIP TRUTH



A TEAM IS AT ITS
STRONGEST
WHEN
GATHERED

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MEETING PERCEPTIONS

\$37 Billion spent annually on unnecessary meetings.

11 million meetings per day

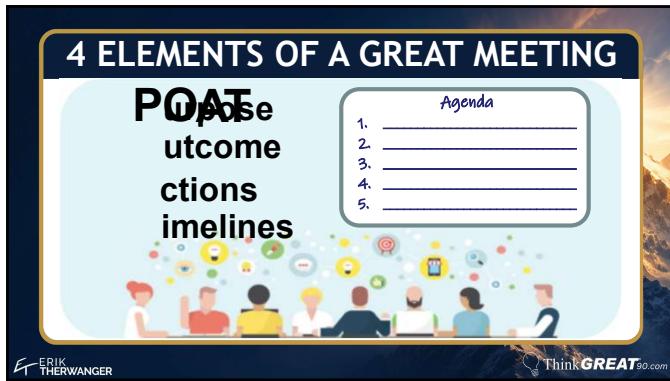
Employee time = 37%

Managers/Leaders = 60 meetings per month

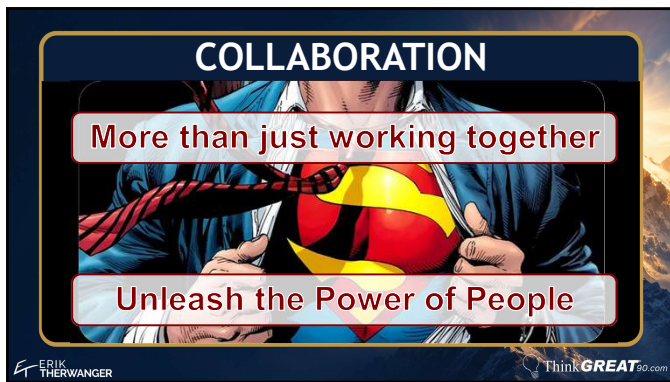
Wasted time = 31 hours per month

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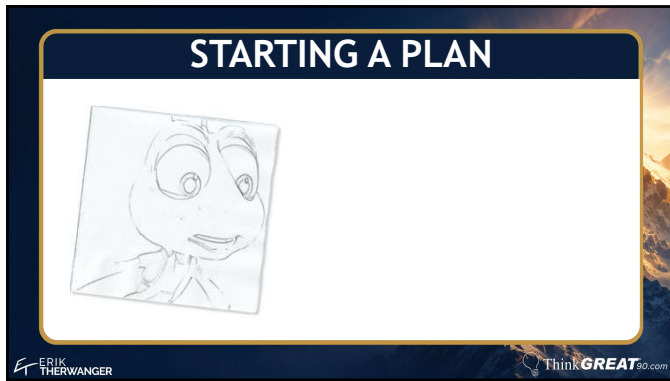
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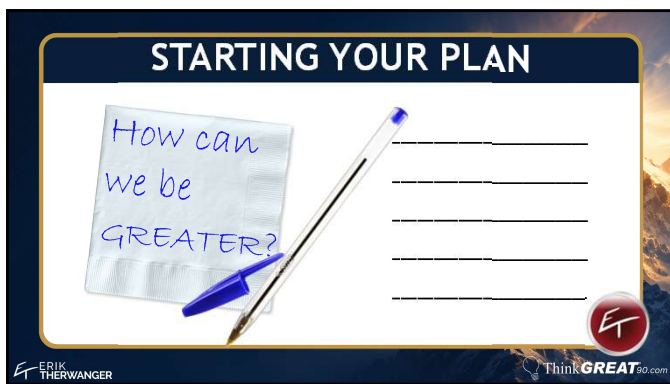
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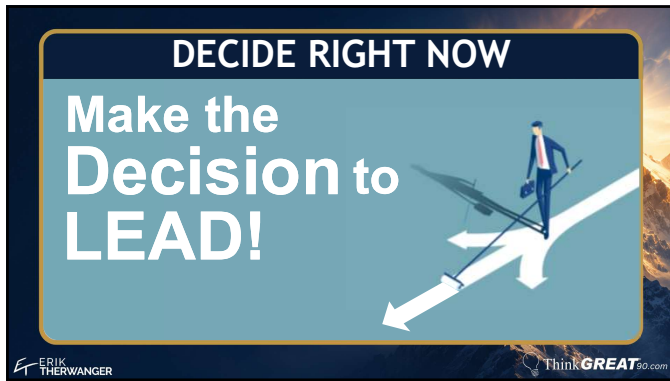
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